XL-LEAD
SPECIALTY STAFFING

XL-LEAD

Key Roles Filled

- Business Analyst
- Engineers (Manufacturing, Drafting)
- IT (Administrators, .Net Developers, SQL Developers w/DBA)
- Manufacturing / Process Engineers
- Program Managers / Project Managers / Project Coordinators
- Regulatory Specialists (MDR/EU MDR Compliance SME's)
- Scientists (Analytical Chemist, Biomedical Researcher)
- Sterilization Engineer
- Technical Writers

Contract | Contract to Hire | Direct Placement

Our Clients

abbvie
Alcon
BAUSCH + LOMB
cryoport
Currax
HARRIS
Edwards Lifesciences
HOYA SURGICAL OPTICS
OCEANMEDIA
RECROS MEDICA
Southland

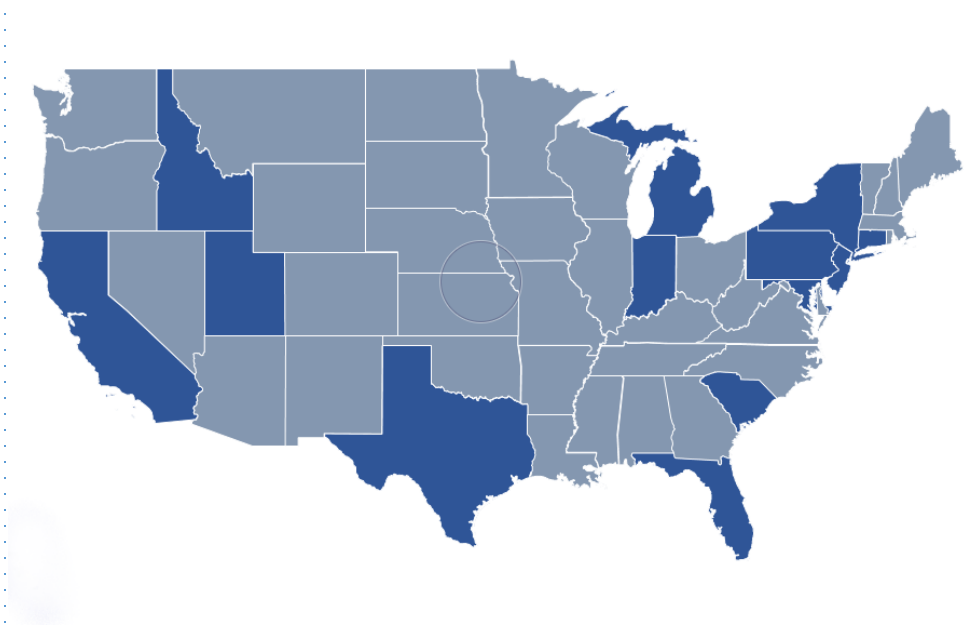
XL-LEAD

Represented in 13 states across the nation

Founded in 2014

14 Companies Served

5 Industries Served



Over 200,000 Billed Hours

Multiple Fortune 500 Clients

Staff Combines for over 130 Years Experience

Example of Recent Role: Data Analytics Specialist

XL-LEAD

1. Initial Discussion
2. Job Description Drafted
3. Explore Candidates within Network
4. Post Job and Review Resumes
5. Internal Interviews
6. Resumes Submitted (7)
7. Interviews Conducted
8. Decision Made
9. Background Check / Drug Test
10. Onboarding Complete

Key Metrics

- Average time to submit resumes: 6 days
- Average time to make final decision: 21 days
- Average time to onboard: 11 days

Key Tools

- Internal Database/Network
- Indeed
- LinkedIn
- Employee/Consultant Referrals

Example Assignments

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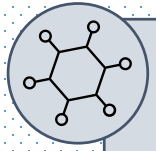
Advertising and Promotional Compliance
A large bio-tech firm was struggling to capture its approvals of promotional materials. Provided a Project Manager and Systems Analyst.

- Reviewed regulatory requirements
- Captured requirements from all functional groups
- Managed vendor selection activities
- Implemented new system and process in 6 months
- Global roll-out required Change Management and Training across multiple sites world-wide

Investigator Portal
Multi-year project to develop a solution that enabled improved information exchange between Investigator Sites and sponsoring Pharmaceutical companies. Provided a Program Manager, Business Analyst, and Technical Developers.

- Drove Stakeholder buy-in through focus on Organization Readiness and Change Management
- Managed system developers to ensure timely execution
- Reduced document exchange timelines with investigators by 200%



Medical Device Regulation (MDR) Compliance
Multi-year $25M program to assist Medical Device company comply with new EU regulation. Provided Cross-Functional Program Management services, Project Managers, and Business Analysts.

- Developed team of 6 Project Managers
- 24 Tech Docs updated
- 370 Unique Materials tested
- 916 Labels and 47 IFUs updated
- 42 Regional Submissions
- 920 Deficiency Questions closed

Project Management Office (PMO) Governance
Developed Governance Framework and Project Management Office for national construction company. Provided a PMO Director to drive execution.

- Gathered requirements from all cross-functional groups
- Established committees and membership
- Developed prioritization matrix to assist in project selection
- Developed and trained Project Managers to execute on road map

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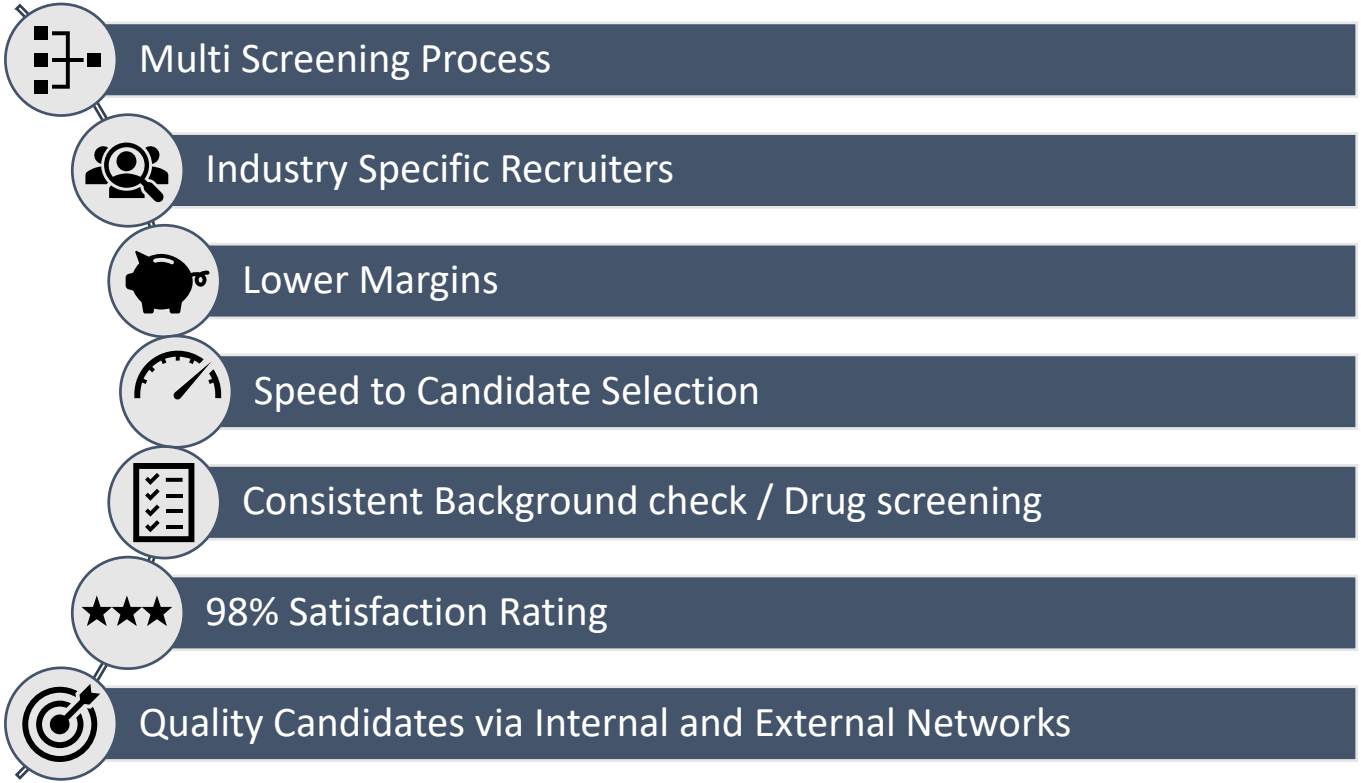
Why Choose XL-Lead



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